

MISSOURI TIMBER PRICE TRENDS

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Missouri Department of Conservation, Forestry Division

Statewide Stumpage Prices

	High	Low	Avg.	Last Qtr.	Last Yr.	Vol.	# of Rpts.
Veneer							
Walnut, Black	\$1,665	\$1,665	\$1,665	\$2,170	\$835	5 Int MBF	1
Sawlogs							
Hickory	\$110	\$110	\$110	\$90	\$105	14 Int MBF	1
Mixed Hardwoods	\$150	\$50	\$125	\$85	\$110	674 Int MBF	4
Oak (mixed species)	\$150	\$65	\$90	\$125	\$185	165 Int MBF	3
Post Oak	\$110	\$110	\$110	-	\$125	84 Int MBF	1
Red oak (group)	\$165	\$110	\$115	\$85	\$135	213 Int MBF	2
Soft Maple	\$210	\$210	\$210	-	-	28 Int MBF	1
Walnut, Black	\$885	\$415	\$510	\$610	\$385	11 Int MBF	2
White oak (group)	\$110	\$85	\$105	\$95	\$125	45 Int MBF	2
Stave Logs							
White oak (group)	\$290	\$290	\$290	-	\$295	18 Int MBF	1

North Stumpage Prices

	High	Low	Avg.	Last Qtr.	Last Yr.	Vol.	# of Rpts.
Veneer							
Walnut, Black	\$1,665	\$1,665	\$1,665	-	-	5 Int MBF	1
Sawlogs							
Mixed Hardwoods	\$50	\$50	\$50	\$85	\$85	33 Int MBF	1
Oak (mixed species)	\$65	\$65	\$65	\$90	-	84 Int MBF	1
Red oak (group)	\$165	\$165	\$165	\$90	-	14 Int MBF	1
Soft Maple	\$210	\$210	\$210	-	-	28 Int MBF	1
Walnut, Black	\$415	\$415	\$415	-	-	9 Int MBF	1
White oak (group)	\$85	\$85	\$85	\$90	-	10 Int MBF	1
Stave Logs							
White oak (group)	\$290	\$290	\$290	-	-	18 Int MBF	1

Central Stumpage Prices

	High	Low	Avg.	Last Qtr.	Last Yr.	Vol.	# of Rpts.
Sawlogs							
Mixed Hardwoods	\$150	\$115	\$130	-	\$65	636 Int MBF	2

Southwest Stumpage Prices

	High	Low	Avg.	Last Qtr.	Last Yr.	Vol.	# of Rpts.
Sawlogs Oak (mixed species) Walnut, Black	\$150 \$885	\$90 \$885	\$115 \$885	\$160 \$915	\$130 -	81 Int MBF 2 Int MBF	

Southeast Stumpage Prices

	High	Low	Avg.	Last Qtr.	Last Yr.	Vol.	# of Rpts.
Sawlogs							
Hickory	\$110	\$110	\$110	-	\$105	14 Int MBF	1
Mixed Hardwoods	\$110	\$110	\$110	-	\$170	6 Int MBF	1
Post Oak	\$110	\$110	\$110	-	\$125	84 Int MBF	1
Red oak (group)	\$110	\$110	\$110	-	\$135	199 Int MBF	1
White oak (group)	\$110	\$110	\$110	-	\$115	35 Int MBF	1
Oak (mixed species)	\$160	\$160	\$160	-	-	13 Int MBF	1
Post Oak	\$189	\$189	\$189	-	_	4 Int MBF	1
Red oak (group)	\$189	\$189	\$189	-	-	33 Int MBF	1

Statewide Salvage Prices

	High	Low	Avg.	Last Qtr.	Last Yr.	Vol.	# of Rpts.
Pulpwood							
Mixed Hardwoods	\$1	\$1	\$1	-	-	2102 Tons	3
Sawlogs							
Mixed Hardwoods	\$112	\$20	\$52	-	-	3284 Int MBF	22
Oak (mixed species)	\$160	\$160	\$160	-	-	13 Int MBF	1
Post Oak	\$189	\$189	\$189	-	-	4 Int MBF	1
Red oak (group)	\$189	\$189	\$189	-	-	33 Int MBF	1

Averages are based on received reports. Refer to the column headed "# of Rpts." to get a gauge of how accurate the average prices may be. ("# of Rpts." refers to the number of sales including a particular species and may sum to more than the number of sales.) Changes since last quarter and last year should be read with caution as the number of reports varies each year and quarter. This report can only be used as a general guide for determining market value of timber. General market and economic conditions, as well as local considerations such as accessibility, terrain, sale size, and tree size and quality also affect the price paid.

Please see the map on page 7 for a definition of reporting regions.

Note: All prices and volumes are reported in International ¼" MBF Scale. To convert to Int.-BF prices or volume, divide by 1,000. To convert <u>volume</u> from Int.-MBF to Doyle MBF, <u>divide</u> by 1.2. To convert <u>prices</u> from Int.-MBF to Doyle MBF, multiply by 1.2.

Foresters reported stumpage prices resulting from 15 timber sales containing 4,591 MBF located throughout the state.

Editor's Note

Remember that one of the most valuable sources for information on log and timber markets is the local Missouri Department of Conservation Resource Forester or your Consulting Forester. Contact the nearest Forest District office for up-to-date, local advice. The Missouri Department of Conservation's Forestry Division, (573) 751-4115, will be happy to provide you with the name and address of the Resource Forester or MDC Regional Office nearest to you. You can locate a Consulting Forester by visiting the Mo. Consulting Forester's Association web site at: www.missouriforesters.com or by visiting the Private Land Assistance page of the MDC website http://mdc.mo.gov/landown/ and clicking on the "Conservation Assistance Contractors" link.

Tom Treiman and John Tuttle, Editors

Note: A "sale" often includes several different species so the number of sales may be less than the "# of Rpts." (number of reports) listed in the tables.

Tree Scale Conversion Factors

Sawlogs - Veneer Logs Int'l = Doyle x 1.2
Pulpwood Pine 5,200 lbs/cord
Hardwood (hard) 5,600 lbs/cord
Hardwood (soft) 4,200 lbs/cord

Note: All prices and volumes are reported in International ¼" MBF Scale. To convert to Int.-BF prices or volume, divide by 1,000. To convert <u>volume</u> from Int.-MBF to Doyle MBF, <u>divide</u> by 1.2. To convert <u>prices</u> from Int.-MBF to Doyle MBF, <u>multiply</u> by 1.2.

News from Missouri

John Tuttle, Missouri Department of Conservation



I am proud to announce a trial cost share program for installing Best Management Practices (BMPs) on private land timber sales to prevent erosion in six counties in southern Missouri. This project is being funded with a Conservation Innovation Grant via the USDA Natural Resource Conservation Services (NRCS).

If you live in Iron, Reynolds, Wayne, Shannon, Carter, or Ripley Counties in Missouri and if you are planning a timber sale, you should consider having your logger go with you to apply for a cost share to install BMPs on your timber sale. In addition, if you are a logger working in the counties mentioned above you should seriously consider this incentive; when I was in the logging business I would have loved to have been paid for putting in BMPs. The cost share pays loggers between \$10-20/acre for installing the practices. The landowners get \$5/acre for simply maintaining the practice for five years.

What is the purpose for this trial cost share? I feel that loggers have the equipment on site and have the ability to install the BMPs. Often there are no BMPs installed until the landowner notices a soil erosion issue. This practice would demonstrate that a proactive approach would almost eliminate erosion on timber sales. I also want to prove to other cost share providers that if they are sincere about making sure that BMPs are used on private land timber sales that this is a way to get the job done.

If you are interested in this trial cost share program call one of the Missouri Department of Conservation offices in the six counties mentioned and ask to talk to a Private Land Conservationist or a Forester for more details. If you have any questions concerning the forest products industry you can give me a call. John Tuttle (573) 522-4115 ext 3304.

